Emerging Trends in Institutional Social Responsibility
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Executive Summary

This study provides comprehensive insights on the current landscape of Corporate Social Responsibility (CSR) and Environmental, Social, and Governance (ESG) practices among a diverse range of organizations. The report presents analysis based on extensive survey data and draws out implications for the path forward in these areas.

In terms of CSR, it is apparent that organizations understand the importance of social responsibility and are taking considerable steps to integrate these practices into their operations. A majority of survey respondents affirm the strategic alignment of CSR initiatives with their organizations’ overall goals. Organizational efforts span diverse areas such as labor standards; diversity, equity, and inclusion (DEI); customer rights and welfare; and environmental sustainability. While the survey reveals commendable strides in these domains, it also uncovers areas for improvement.

As for the environmental aspect of CSR, survey results show that a significant majority of organizations have environmental sustainability initiatives in place. However, the adoption of comprehensive climate action plans and specific initiatives like water conservation programs and carbon offsetting is less widespread, indicating potential for broader participation and greater strategic planning in sustainability efforts.

The report also delves into the realm of ESG investing. While the survey shows high familiarity with ESG among respondents and a considerable prevalence of ESG practices within organizations, it also highlights the need for more cost-effective strategies for implementing these practices and comprehensive risk management strategies to navigate the obstacles associated with ESG investing. Interestingly, the survey unveils an evolving dynamic in the influence exerted on ESG approaches, with senior management and customers playing a significant role, while shareholders appear less influential in direct ESG decision-making.

In conclusion, CSR and ESG are central to the current business landscape and will likely remain at the forefront of business strategy. The path to a more sustainable and socially responsible corporate world is both challenging and promising, with ample opportunities for businesses to evolve, innovate, and drive positive change. It is anticipated that these principles will continue to guide businesses towards sustainable growth, greater inclusivity, and more meaningful engagement with all stakeholders.

“The path to a more sustainable and socially responsible corporate world is both challenging and promising...”
**Introduction**

In the increasingly complex and interconnected world of business, Corporate Social Responsibility (CSR) and Environmental, Social, and Governance (ESG) considerations have emerged as major trends reshaping the corporate landscape. These concepts are transforming how organizations operate and engage with their stakeholders, reflecting a significant shift from a traditional profit-centric approach to a broader, more holistic perspective on business. As both consumers and investors increasingly demand accountability, transparency, and ethical practices, these concepts have become instrumental in not just reshaping the corporate landscape but also setting the foundations for sustainable growth.

CSR and ESG, while different in their application, are intrinsically tied to the notions of sustainability, ethical conduct, and stakeholder-oriented business practices. They converge in their emphasis on a corporation’s responsibility to not only generate financial returns but also contribute positively to society and the environment.

CSR initiatives focus on the social and environmental contributions a company makes to its internal and external stakeholders. These contributions range from investment in community development projects to support of employee welfare programs and sustainable environmental practices. Such initiatives are often driven by a recognition of the interconnectedness between the success of the business and the health and prosperity of the society within which it operates.

On the other hand, ESG considerations represent a more structured, comprehensive approach to assessing the environmental and social impacts of businesses, particularly in the realm of investing. ESG factors are integrated into investment decision-making and stewardship, with the goal of enhancing long-term returns and mitigating risk.

The purpose of this report is to delve into these critical trends, unearthing the perceptions, attitudes, and actions of diverse organizations concerning CSR and ESG. By doing so, we aim to shed light on the current state of CSR and ESG integration in business operations, while identifying areas for potential improvement and growth. The exploration of CSR and ESG practices offers a lens through which we can better understand and respond to the evolving expectations of stakeholders, ultimately contributing to the development of more resilient, inclusive, and sustainable businesses.
Data and Methods

The data collected through this survey come from C-suite and financial executives at for-profit and nonprofit organizations with annual revenues over $50 million, conducted by a leading financial services provider and the Environmental, Social and Governance Initiative at the Wharton School. Launched in March 2023 by Willow Research, LLC, the survey was conducted online and on an anonymous basis. The survey was designed to explore the role and importance of CSR and ESG practices in a broad-cross section of organizations.

It is important to recognize that the survey results, while informative, should be viewed as indicative rather than conclusive, as the data reflect perspectives that are specific to the respondents. The findings are a valuable starting point for understanding CSR and ESG practices, but further research is needed to gain a fuller understanding of this rapidly evolving domain.

Survey results represent responses from 408 individuals. A plurality of these respondents hold president/CEO/executive director titles (43 percent), with an additional 29 percent holding VP/Director of Finance titles. The vast majority (84 percent) have been with their organizations between 6 and 19 years, and most of them identify as White/Caucasian (87 percent) and as male (84 percent). The average age is 42, with 93 percent of the sample falling between the ages of 26 and 54.

For-profit organizations make up 67 percent of the sample, with nonprofit organizations comprising the remainder. Of the for-profit organizations, 57 percent are publicly-traded. All organizations are headquartered in the U.S., and most (83 percent) have between 500 and 10,000 employees.

As noted above, the organizations represented in this survey constitute a broad cross-section of the U.S. economy. Following are the primary focus areas represented in the nonprofit and for-profit portions of the sample:
**FIG. 1  Nonprofit primary focus areas**

- Human Services: 27%
- Higher Education: 17%
- Arts, Culture, and Humanities: 16%
- Hospital / Healthcare System: 13%
- Environment and Animals: 12%
- Mutual / Membership Benefit: 10%
- Other Education: 3%
- Religion-related: 1%
- Other Healthcare: 1%

**FIG. 2  For-profit primary industries**

- Financial Services: 30%
- Manufacturing: 14%
- Technology and Communications: 14%
- Healthcare: 12%
- Construction: 7%
- Educational Services: 7%
- Consumer Goods: 5%
- Transportation and Warehousing: 4%
- Food & Beverage: 3%
- Services: 2%
- Renewable Resources and Alternative Energy: 2%
- Infrastructure: 1%
- Resource Transformation: 0%
- Extractives and Minerals Processing: 0%
Corporate Social Responsibility: Prevailing Attitudes and Influences

CSR has near-universal acceptance, with non-profit and for-profit organizations alike attributing high or very high priority to such initiatives. This resounding endorsement reflects a promising evolution in the global corporate ethos – one where businesses (for-profits and nonprofits alike) are expected to make a positive societal impact beyond their financial performance.

The survey data reveal an overwhelmingly positive perception of CSR among respondents. A large majority concur, often strongly, with the idea that CSR initiatives wield considerable influence and can create meaningful impact. There is a shared sentiment that CSR programs are not fleeting trends but rather enduring, influential fixtures in the corporate world, set to proliferate further. Many respondents also endorsed the notion of linking executive remuneration to an organization’s CSR performance, indicating a preference for a more tangible, accountability-driven approach to CSR. Conversely, views expressing skepticism towards CSR initiatives were noticeably sparse among the respondents. Few agreed with the idea that CSR initiatives often prescribe unattainable goals or that “greenwashing” – the act of conveying false and misleading claims about an organization’s positive impact – is a significant concern. These findings suggest a high level of confidence in the authenticity and feasibility of CSR programs.
Views on how CSR initiatives should be undertaken are diverse, but aligning with organizational purpose or mission is a common thread. Nearly half of the respondents believe that organizations should undertake CSR initiatives in a way that reflects their organizational purpose or mission. Meanwhile, 29 percent believe that CSR should serve a dual purpose, both reflecting the organizational mission and boosting financial goals. Notably, 23 percent see the role of CSR as purely performance-oriented, viewing its primary purpose as boosting financial performance. Only a very small fraction of respondents (1 percent, or 5 out of 408) are against the adoption of CSR initiatives altogether.
Respondents acknowledged the significant influence of various factors on CSR initiatives, though pressure from employees was seen as among the least influential drivers of CSR initiatives. This finding indicates a potential opportunity for organizations to further involve their employees in the conception and implementation of CSR strategies. Harnessing the collective ideas and commitment of employees can lead to a more resonant and impactful CSR agenda. Such an approach could promote a stronger sense of community around shared objectives within the organization.

“Harnessing the collective ideas and commitment of employees can lead to a more resonant and impactful CSR agenda.”
In summary, CSR initiatives are seen as vital and influential components of organizations. Our survey reflects a high level of acceptance and recognition of CSR’s positive societal impact among respondents, with a majority aligning CSR with their organizational mission.

“CSR initiatives are seen as vital and influential components of organizations.”
Labor Standards: Approaches and Challenges

Labor standards, both within organizations’ operations and throughout their supply chains, are a critical element of CSR. The way organizations treat their workers and the standards they uphold can profoundly influence their reputation and sustainability. Our findings indicate a broad range of practices in this area, suggesting opportunities for enhanced commitment and consistency.

According to survey respondents, an internal team dedicated to monitoring and ensuring compliance with labor standards is the most prevalent approach to complying with such standards. This approach demonstrates a willingness to take responsibility for maintaining fair and equitable labor practices. It allows organizations to maintain closer oversight of their practices and address any issues that arise. However, this approach is typically paired with less external validation, as third-party certification appears to be less commonly pursued. The underutilization of third-party certification raises important considerations about the potential benefits of increased external validation. Third-party certification can offer a rigorous and impartial evaluation of labor standards, helping to identify areas for improvement and validate good practices. Additionally, external validation can enhance the credibility of an organization’s CSR claims, strengthening stakeholder trust.

**FIG. 7 How organizations address labor standards in their internal operations**

- We have a team dedicated to monitoring and ensuring compliance with labor standards in all of our internal operations: 64%
- We have a code of conduct that employees must follow: 47%
- We have a grievance process for employees to raise concerns related to labor standards: 44%
- We have a third party certification for labor standards in our internal operations: 33%
When considering the supply chain, our data suggests a growing awareness of the significance of labor standards, but there is still significant room for improvement. Slightly over half of respondents reported that their employers implement strict policies and carry out regular audits to ensure fair wages and working conditions within their supply chains, while 37 percent of respondents reported that their organizations uphold a general code of conduct for their supply chain but do not actively monitor adherence to fair wages and working conditions. This passive stance may diminish the potential impact of these codes, pointing to a need for more active enforcement.

On the matter of third-party certifications, 41 percent of organizations employ such certifications, such as Fair Trade or B Corp, to ensure fair wages and working conditions in their supply chains. This finding is particularly interesting when we consider the previously noted finding on internal labor standards, where third-party certifications were less prevalent at 33 percent. The greater reliance on external certifications for supply chain standards suggests a growing recognition of their role in validating an organization’s CSR efforts.

These findings suggest that, while strides are being made towards raising labor standards within supply chains, there is still much work to be done. Increasing the utilization of rigorous policies, more proactive monitoring, and a broader application of third-party certifications could serve to bolster organizations’ CSR initiatives and the commitment to labor standards both internally and within supply chains.

**FIG. 8** How organizations address labor standards in their supply chains

- We have strict policies in place and regularly audit our supply chain to ensure compliance with fair wages and working conditions: 59%
- We rely on certifications such as Fair Trade or B Corp to ensure fair wages and working conditions in our supply chain: 41%
- We have a general code of conduct for our supply chain but do not actively monitor compliance with fair wages and working conditions: 37%
Diversity, Equity, and Inclusion: Progress and Potential

The commitment to diversity, equity, and inclusion (DEI) is becoming an increasingly vital component of CSR. DEI is focused on the idea that every individual within an organization deserves equal access to opportunities and resources, and that diversity of backgrounds, perspectives, and experiences should be respected and valued. In essence, DEI is about fostering an environment where everyone feels they belong and can thrive, irrespective of their race, gender, age, religion, or other components of identity. These principles are not only ethically sound but are also essential for businesses striving to mirror the societies they operate within and serve. A diverse workforce fuels innovation by bringing a broader range of ideas and perspectives to the table, while an equitable and inclusive work environment boosts employee engagement, job satisfaction, and productivity.

Despite rising awareness and recognition of the importance of DEI in the corporate world, our survey reveals a mixed picture. Although a substantial 63% of respondents reported that their organizations have established programs or initiatives centered on DEI, this finding also means that a considerable 37% have yet to adopt formal strategies in this area. This highlights an ongoing gap in the incorporation of DEI within the broader scope of CSR, suggesting that there is still much progress to be made in fully realizing the potential of DEI in shaping a more sustainable and inclusive business landscape.

**FIG. 9** Whether organizations have programs or initiatives related to DEI
Still, it is encouraging to note that among those respondents who reported the existence of DEI initiatives within their organizations, a remarkable 89% (which constitutes 55% of the overall sample) report also having a dedicated C-Suite officer or an individual at the board level with defined responsibilities to champion DEI. This finding points to a promising trend where DEI is being increasingly recognized as a strategic priority, warranting leadership at the highest level of corporate governance.

Moreover, organizations that have implemented DEI programs appear to be taking measurable steps to increase diversity within their workforce. Most of the respondents who reported that their organizations have programs or initiatives related to DEI also reported that their employers have specific targets to increase racial/ethnic and gender diversity, indicating a clear intent to translate DEI commitments into quantifiable action.

FIG. 10  Whether organizations have specific goals or targets for increasing workforce diversity

Based on subsample of 255 respondents reporting that their organizations have DEI programs

Organizations that have implemented DEI programs appear to be taking measurable steps to increase diversity within their workforce.”
However, the success of DEI initiatives is also dependent on ongoing education and sensitization of employees. To assess the resources available for this educational work, respondents from organizations with DEI programs were queried about the relevant tools they provide. A significant number of these respondents reported that their organizations offer DEI courses and workshops and facilitate employee affinity groups and mentorship programs. These resources serve to enhance understanding and foster an inclusive culture within the organization. It is noteworthy, however, that DEI resource libraries are less prevalent, pointing towards an area for potential improvement in providing accessible, self-paced learning materials.

**FIG. 11** Resources that organizations provide to educate employees on diversity, equity and inclusion

![Bar chart showing the percentage of organizations offering different DEI resources.]

Based on subsample of 255 respondents reporting that their organizations have DEI programs

In summary, while broad DEI commitments are lagging in the general population of organizations we studied, those that are committed demonstrate this commitment in a variety of ways. Still, there is room for broader adoption of DEI initiatives, elevated C-suite involvement, more targeted diversity goals, and a richer array of educational resources to build a truly inclusive corporate environment.
Customer Rights and Welfare: Achievements and Areas for Improvement

Customer rights and welfare make up another fundamental component of CSR, focusing on safeguarding customers’ rights and promoting their wellbeing through a variety of measures, ranging from quality assurance to complaint resolution. Upholding customer rights and welfare is not only a legal obligation but also a crucial aspect of building trust and loyalty, enhancing customer satisfaction and ultimately ensuring the long-term success and reputation of an organization.

Respondents to our survey reported on various strategies their organizations employ to safeguard the rights and wellbeing of their customers and beneficiaries. Regularly collecting customer feedback was the most commonly reported practice, with 59 percent of respondents indicating that their organizations adopt this approach. This practice is essential in understanding customer needs and experiences, and in making necessary improvements in products and services.

**FIG. 12** How organizations safeguard customer/beneficiary rights and wellbeing

- Regularly collecting customer feedback: 59%
- Enforcement of product quality and safety standards: 53%
- Enforcement of privacy policies: 51%
- Dedicated customer service and complaint resolution team: 48%
- Regular audits and inspections: 48%
Additionally, more than half of respondents reported that their organizations enforce product quality and safety standards and privacy policies, underscoring a commitment to delivering reliable, safe products and services while respecting and protecting customers’ personal information. Close to half of the respondents also reported having dedicated customer service and complaint resolution teams in their organizations and conducting regular audits and inspections to ensure adherence to standards and regulations.

While these findings suggest a substantial commitment to customer rights and welfare, they also highlight room for improvement. More robust adoption of these practices can lead to enhanced customer trust and satisfaction, strengthening relationships and fostering sustainable growth. As CSR continues to evolve, customer rights and welfare will undoubtedly remain a central theme, especially given the previously noted influence that customers appear to have in driving CSR practices. The full integration of customer rights and welfare into business practices is essential for any organization aiming to be genuinely socially responsible.

“The full integration of customer rights and welfare into business practices is essential for any organization aiming to be genuinely socially responsible.”
Environmental Responsibility: Strides and Shortfalls

Environmental responsibility is a major aspect of CSR that speaks to an organization’s commitment to mitigating its environmental impact and contributing to a sustainable future. It represents a corporate acknowledgment of responsibility toward the environment in which it operates and reflects the acceptance that businesses play a pivotal role in global sustainability efforts.

Based on our survey, 68 percent of respondents indicated their organizations have initiatives related to environmental sustainability. While this finding suggests a substantial level of corporate involvement, it concurrently shows that there is much room for broader industry participation. Additionally, 51 percent of respondents noted that their organizations have made net zero commitments, which involve a pledge to reduce greenhouse gas emissions significantly and balance out any residual emissions through carbon offsetting. Given the pressing urgency of climate change, the remaining 49 percent of organizations without such commitments represent a critical area for improvement. Delving deeper, 45 percent of respondents reported that their organizations have developed comprehensive climate action plans to realize their net-zero ambitions. Here again, we observe a gap as over half of the organizations lack detailed action plans, highlighting the need for greater strategic planning in sustainability efforts.

**FIG. 13 Environmental sustainability activities**

<table>
<thead>
<tr>
<th>Activity</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total respondents</td>
<td>408</td>
</tr>
<tr>
<td>Have sustainability program</td>
<td>277</td>
</tr>
<tr>
<td>Made net zero commitment</td>
<td>207</td>
</tr>
<tr>
<td>Adopted climate action plan</td>
<td>184</td>
</tr>
</tbody>
</table>
Respondents whose organizations have sustainability programs reported a range of environmental performance improvement strategies, such as waste reduction, energy efficiency, and sustainable material usage. While these tactics reflect a multifaceted approach to sustainability, the implementation rates for specific initiatives like water conservation programs (38%) and carbon offsetting (38%) reveal potential for wider adoption.

**FIG. 14 Steps organizations have taken to improve their environmental performance**

- Reducing waste and/or increasing recycling: 56%
- Incorporating sustainable materials and products: 50%
- Implementing energy-efficient practices and technologies: 50%
- Developing a green procurement policy: 45%
- Making a specific commitment to preserving biodiversity: 43%
- Encouraging remote work and digital communication: 40%
- Implementing a water conservation program: 38%
- Offsetting carbon emissions: 38%

Based on subsample of 277 respondents reporting that their organizations have sustainability programs.

In short, while strides are being made in environmental sustainability as a part of broader CSR strategies, gaps still exist. These range from the absence of net-zero commitments in some organizations to the partial adoption of various sustainability practices. Addressing these gaps will be essential to fully integrating environmental sustainability into corporate operations and realizing the immense potential of businesses to contribute to a sustainable future.
ESG Investing: Perceptions, Obstacles, and Opportunities

Environmental, Social, and Governance (ESG) investing represents a strategic approach where businesses align their investment activities with their wider societal and environmental objectives. Such an approach goes beyond mere financial gain to encompass a broader spectrum of considerations that might impact the long-term viability and societal standing of an organization.

Our survey indicates a high level of familiarity with ESG among respondents, with 38 percent and 49 percent reporting to be familiar or very familiar, respectively. Moreover, a majority believe that an organization’s investment strategy should align with its mission, with a third stipulating that the investment strategy should also optimize financial returns. Interestingly, only 27 percent reported that ESG investment should exclusively prioritize financial impacts, while a minimal number, amounting to just 1 percent of respondents, opined that ESG factors should be ignored in investment decisions.

FIG. 15  Personal views on ESG

<table>
<thead>
<tr>
<th>Option</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Organizations should invest in a way that reflects their organizational purpose or mission</td>
<td>39%</td>
</tr>
<tr>
<td>Organizations should invest both to advance their purpose or mission and to optimize financial impacts of ESG factors</td>
<td>33%</td>
</tr>
<tr>
<td>Organizations should prioritize only financial impacts of ESG factors when investing</td>
<td>27%</td>
</tr>
<tr>
<td>Organizations should not consider ESG factors when investing</td>
<td>1%</td>
</tr>
</tbody>
</table>

Shifting the focus to organizational engagement with ESG, our survey reveals a strong prevalence of ESG practices within organizations. A large portion of those who engage in ESG do so with an eye on their organizational purpose or mission, with only 22 percent focusing solely on the financial impacts and only 2 percent not incorporating ESG factors at all when investing (another 1
percent report not making investments). This finding points to a significant trend in ESG investing: the alignment of investment practices with broader organizational purpose and mission. It suggests that a majority of organizations are incorporating ESG considerations not just as a method for financial gain, but as a core component of their strategic objectives and social responsibilities.

ESG integration emerges as the most popular investment strategy, referring to the systematic inclusion of environmental, social, and governance factors into investment decision-making processes. This is often a comprehensive approach, aiming to improve the long-term financial outcomes by mitigating risk and identifying investment opportunities through the understanding of ESG factors. Its popularity suggests organizations are recognizing the material impact of ESG factors on financial performance and are leveraging ESG data to inform their investment decisions and mitigate potential risks.

Impact investing, the second most popular strategy, involves making investments with the intention to generate measurable social and environmental impact alongside a financial return. The relative popularity of impact investing indicates a growing understanding among organizations that their investments can actively contribute to positive social and environmental outcomes, without necessarily sacrificing financial returns.

Shareholder engagement, where investors use their rights as shareholders to influence a company’s behavior, is also a popular strategy. This can take various forms, such as voting on shareholder resolutions or engaging in dialogue with company management on specific ESG issues. The popularity of this strategy signifies an increasing willingness among organizations to exercise their influence to drive positive ESG performance in their investee companies.
The survey results indicate that negative screening is less prevalent among organizations. Negative screening involves excluding investments in companies or sectors based on specific ESG criteria. The lesser prevalence of this strategy could suggest that organizations are more interested in proactively influencing positive ESG performance, rather than merely avoiding companies with poor ESG records. However, the lower prevalence of negative screening might also suggest a potential area of growth for organizations to further refine their ESG investment strategies.

We also find evidence suggesting that the direction of ESG strategy within organizations is influenced strongly by senior management and customers. Senior management, as the strategic decision-makers, have a significant role in shaping and endorsing the organization’s ESG direction. Similarly, the strong reported customer influence may point to a rising consumer consciousness around ESG matters and their expectations for companies to address these issues. This possibility aligns with broader trends where consumers increasingly prefer brands that demonstrate commitment to environmental and social responsibility.

The lesser impact of non-senior employees on ESG strategy highlights a potential opportunity for organizations to further engage and involve their broader employee base in ESG matters. Employees, particularly those not in senior positions, often have unique insights into operational aspects of the business and may be able to identify potential ESG opportunities or risks. Encouraging their active participation could also enhance overall organizational commitment to ESG goals.

FIG. 17 Organizational ESG investing strategies

The lesser impact of non-senior employees on ESG strategy highlights a potential opportunity for organizations to further engage and involve their broader employee base in ESG matters. Employees, particularly those not in senior positions, often have unique insights into operational aspects of the business and may be able to identify potential ESG opportunities or risks. Encouraging their active participation could also enhance overall organizational commitment to ESG goals.
Additionally, it is intriguing that shareholders were cited as less influential in shaping an organization’s approach to ESG compared to senior management. Traditional corporate governance theory suggests that shareholders, as the owners of the company, would have a significant influence on company strategies, including ESG. However, this finding may reflect a broader shift in the business landscape where the daily operational decisions and strategic direction, including ESG initiatives, are largely driven by management teams rather than shareholders. Senior management, being closely involved in the daily operations and strategic planning, might be more aware of the immediate benefits of ESG investing, such as risk mitigation, improved reputation, and potential for innovation. Therefore, they could be more proactive in championing ESG efforts.

This finding does not necessarily diminish the role of shareholders, but it may suggest that their influence is more indirect. Shareholders, particularly institutional investors, have increasingly considered ESG factors in their investment decisions and engagement with companies, which indirectly drives the adoption of ESG practices. It is also possible that shareholders exert influence through their voting rights at annual general meetings or by supporting shareholder resolutions related to ESG issues.

However, this finding could also indicate a gap in communication or alignment between shareholders and management regarding the value and importance of ESG. It may be worthwhile for organizations to explore more effective engagement with shareholders on ESG issues, to understand their expectations and to communicate the strategic value of ESG investments. Such an approach could help in aligning shareholder and management perspectives and potentially unlock further support for ESG initiatives.
Turning to challenges, cost considerations emerge as a significant obstacle for organizations involved in ESG investing, underlining a key tension between pursuing sustainability and maintaining financial viability. This finding suggests the need for more cost-effective strategies for implementing ESG practices. Possible solutions could include leveraging technological advancements, strategic partnerships, or innovative business models to reduce the cost of ESG implementation.

The fact that 45 percent of respondents reported that their organizations have encountered new risks related to ESG underscores the complexity of ESG investing. The risks associated with senior management, suppliers, and customers suggest the intricate and far-reaching nature of ESG considerations, encompassing not only internal operations but also external relationships and dependencies. While shareholders and non-senior employees are less frequently cited as sources of risk, this finding could point to an under-recognition of potential risks in these areas. These findings underline the need for comprehensive risk management strategies that can effectively anticipate, monitor, and manage the various potential risks involved in ESG investing.

**FIG. 19  Challenges encountered by organizations in ESG investing**

<table>
<thead>
<tr>
<th>Challenge</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Increased costs</td>
<td>43%</td>
</tr>
<tr>
<td>Lack of attractive investments</td>
<td>33%</td>
</tr>
<tr>
<td>Lack of in-house expertise</td>
<td>33%</td>
</tr>
<tr>
<td>Difficulty in reporting of ESG data</td>
<td>31%</td>
</tr>
<tr>
<td>Difficulty in using ESG data</td>
<td>29%</td>
</tr>
<tr>
<td>Difficulty in finding third-party ESG specialists</td>
<td>29%</td>
</tr>
<tr>
<td>Gaining buy-in throughout the organization</td>
<td>28%</td>
</tr>
</tbody>
</table>

Cost considerations emerge as a significant obstacle for organizations involved in ESG investing, underlining a key tension between pursuing sustainability and maintaining financial viability."
To summarize, ESG investing has emerged as a significant trend in our surveyed organizations, reflecting a broader shift in the global business landscape. Respondents generally reported understanding ESG and expressed positive sentiments toward its potential for driving corporate behavior and profits. Most organizations engage in ESG practices, aligning them with their mission and purpose, indicating that ESG is no longer seen merely as a peripheral “nice-to-have,” but rather as a strategic necessity intertwined with core business operations.
However, the survey data also highlight notable areas for improvement. Cost considerations remain a substantial challenge for organizations implementing ESG strategies, suggesting a need to develop more cost-effective approaches or to better articulate the long-term financial benefits of ESG investments. Despite the widespread adoption, ESG investing also introduces new risks, necessitating comprehensive risk management strategies.

Interestingly, our findings show an evolving dynamic in the influence exerted on ESG approaches, with senior management and customers playing a significant role, while shareholders appear less influential in direct ESG decision-making. This suggests a potential need for more effective engagement and communication strategies regarding ESG initiatives.

Going forward, it is clear that ESG investing will continue to play a crucial role in corporate strategies. As companies navigate this landscape, they must continually assess their ESG practices, balancing the need for financial returns with societal impacts, and aligning these efforts with the core mission and values of their organizations.

“Going forward, it is clear that ESG investing will continue to play a crucial role in corporate strategies.”
Conclusion

As the survey data elucidates, CSR and ESG are not merely passing trends but rather crucial components of today’s business landscape, driving key decisions and initiatives across a multitude of sectors. The overwhelming endorsement of CSR initiatives and increasing acceptance of ESG principles reflect the maturation of the corporate world, evolving to incorporate societal and environmental responsibility alongside profitability.

Yet, as the data also reveals, there are significant opportunities for growth and improvement. From greater employee engagement in CSR initiatives to a broader embrace of ESG investing – the path to a more sustainable and socially responsible corporate world is both challenging and promising.

Indeed, as businesses continue to navigate this path, the importance of CSR and ESG as guiding principles will only grow. We anticipate that they will remain at the forefront of business strategy, hopefully steering organizations towards sustainable growth, greater inclusivity, and more meaningful engagement with all stakeholders. Accordingly, these principles will continue to shape and define the global business landscape, challenging businesses to evolve, innovate, and ultimately, drive positive change.

ABOUT THE:

ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG) INITIATIVE

The Environmental, Social and Governance (ESG) Initiative conducts academically rigorous and practically relevant research with industry partners and across all Wharton departments to investigate when, where, and how ESG factors impact business value. Informed by research, we offer 30+ courses that MBA and undergraduate students can assemble into a major or concentration, over a dozen co-curricular experiences, and three Executive certificate programs. Led by Vice Dean Witold Henisz, the ESG Initiative advances Wharton’s best-in-class education of current and future leaders, enabling them to serve a world undergoing tremendous change.